

U.S. Department of Justice

Washington, DC 20530

**Supplemental Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**For Six Month Period Ending May 31, 2012

(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant

(b) Registration No.

KOREA INTERNATIONAL TRADE ASSOCIATION, INC.

2686

(c) Business Address(es) of Registrant

460 PARK AVE. SUITE 400

NEW YORK, NY 10022

2. Has there been a change in the information previously furnished in connection with the following?

(a) If an individual:

(1) Residence address(es) Yes ☐ No ☐(2) Citizenship Yes ☐ No ☐(3) Occupation Yes ☐ No ☐

(b) If an organization:

(1) Name Yes ☐ No ☒(2) Ownership or control Yes ☐ No ☒(3) Branch offices Yes ☐ No ☒

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.Yes ☐ No ☒If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

Formerly CRM-154

FORM NSD-2  
Revised 03/11

## 4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
DONG KI LEE	DIRECTOR	4/8/12

## (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
JI MIN PAIK	200 E 94TH ST. SUITE 716 NEW YORK, NY 10128	SOUTH KOREA	DIRECTOR	4/24/12

## 5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

Name	Residence Address	Citizenship	Position	Date Assumed
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(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
CHUL CHUNG	ECONOMIST	2/16/12

(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
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## 6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?

Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

**II - FOREIGN PRINCIPAL**

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒  
If yes, furnish the following information:

Foreign Principal

Date of Termination

8. Have you acquired any new foreign principal(s)<sup>2</sup> during this 6 month reporting period? Yes ☐ No ☒  
If yes, furnish the following information:

Name and Address of Foreign Principal(s)

Date Acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)<sup>2</sup> whom you continued to represent during the 6 month reporting period.

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A<sup>3</sup> Yes ☐ No ☐Exhibit B<sup>4</sup> Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157) sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

**III - ACTIVITIES**

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐

If yes, identify each foreign principal and describe in full detail your activities and services:

FOREIGN PRINCIPLE ACTIVITIES AND SERVICES: KOREA INTERNATIONAL TRADE ASSOCIATION

- 1) PROVIDE TRADE INQUIRY SERVICES UPON REQUEST. (PLEASE REFER TO THE SAMPLE COPY)
- 2) PARTICIPATES IN THE EVENTS SUCH AS SEMINARS. (PLEASE REFER TO THE ATTACHED LIST)
- 3) CONDUCTS RESEARCH AND SURVEY OF USA ECONOMY AND TRADE SYSTEM

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes ☐ No ☒

If yes, describe fully.

<sup>5</sup> The term "political activity" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**IV - FINANCIAL INFORMATION****14. (a) RECEIPTS-MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>6</sup>

Date	From Whom	Purpose	Amount
12/5/2011	KOREA	SALARIES AND OFFICE EXPENSES	\$58,000
1/9/2012	INTERNATIONAL		\$16,000
2/7/2012	TRADE		\$55,000
3/14/2012	ASSOCIATION		\$52,000
4/12/2012	SEOUL, KOREA		\$30,000
5/8/2012			\$20,000

\$231,000

Total

**(b) RECEIPTS - FUNDRAISING CAMPAIGN**

During this 6 month reporting period, have you received, as part of a fundraising campaign<sup>7</sup>, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

**(c) RECEIPTS-THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

**15. (a) DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
12/1/11	EMPLOYEES	EMPLOYEE SALARIES	\$50,617.68
	EMPLOYEES	EMPLOYEE FRINGE BENEFITS	\$10,774.40
THROUGH	CARE FIRST/OXFORD	HEALTH INSURANCE	\$ 9,847.46
	STAPLES	OFFICE SUPPLIES	\$ 214.42
5/31/12	PARKING,METRO	AUTO EXPENSE	\$ 616.75
	VERIZON	COMMUNICATION EXPENSE	\$ 1,419.59
	KEI/WITA/FARA	MEMBERSHIPS	\$ 1,790.00
	VISA	BUSINESS PROMOTION	\$ 6,926.02
	MISC.	MISC.	\$ 1,632.75
	HAHN KOOK CENTER, USA INC.	PROFESSIONAL SERVICE FEE	\$56,156.07
	IRS, NYS, NYC, ETC.	PAYROLL AND CORP. TAXES	\$ 5,575.13
	HOTELS AND CATERING	SEMINARS AND CONFERENCE	\$18,396.86

\$163,967.13

Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
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<sup>10, 11</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

**V - INFORMATIONAL MATERIALS**

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?<sup>12</sup>

Yes ☒ No ☐

If Yes, go to Item 17.

(b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?

Yes ☐ No ☐

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

KOREA INTERNATIONAL TRADE ASSOCIATION

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper ☐ Motion picture films ☐ Letters or telegrams  
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

**Electronic Communications**

- ☐ Email  
☐ Website URL(s): \_\_\_\_\_  
☐ Social media websites URL(s): \_\_\_\_\_  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- ☐ Public officials ☐ Newspapers ☐ Libraries  
☐ Legislators ☐ Editors ☐ Educational institutions  
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in the informational materials:

- ☐ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?

Yes ☐ No ☐

<sup>12</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



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**VI - EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature<sup>13</sup>)June 28, 2012/s/ JUNG SEOK CHOI

eSigned

June 28, 2012/s/ JI MIN PAK

eSigned

June 28, 2012/s/ HAK HEE JO

eSigned

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<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

## INQUIRY SERVICE RECORD

Date : 12 / 1 2011

Name: <i>Matthew Morookian</i>	Position: <i>Bus. Development Manager.</i>
Company: <i>Jumpstart Global Advisors</i>	Registration #:
Mailing Address: <i>245 Park Ave, 39th FL</i> <i>New York, NY 10167</i>	
Telephone #: <i>212-808-4941</i>	
Fax #:	E-Mail: <i>matthew@jumpstartglobal.com</i>
Business Line(s): <i>International business development &amp; services</i>	
Type of Inquiry: Importing from Korea _____ Exporting to Korea _____ Importing from US _____ Exporting to US _____ Regulatory Questions _____ Company Information _____ Market Research _____ Event Information _____ Other: <i>Trade show info.</i>	
Comments: <i>wanted information on past &amp; future tradeshow</i> <i>hosted by KITA, in order to know what kind of vendors participate.</i>	
Service Rendered By: <i>CHRISTINA KING</i> Date: <i>12/2 / 2011</i> Per: Phone <input checked="" type="checkbox"/> Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____	
Comments: <i>provided information on our past gift fair in NY</i> <i>and the possibility of an upcoming Jewelry trade show.</i>	

Korea International Trade Association



newyork kita <kitanyc@gmail.com>

## JumpStart Global Advisors - U.S. Market Entry Experts

3개의 메일

Matthew Morookian <matthew@jumpstartglobal.com>

2011년 11월 29일 오전 11:41

받는사람: kitanyc@gmail.com



Hello Tina,

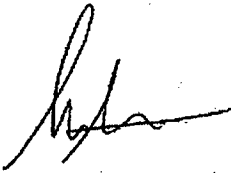
This email is for Mr. Jung Seok. JumpStart Global Advisors ([www.jumpstartglobal.com](http://www.jumpstartglobal.com)) is a New York-based international business development and services company that specializes in helping companies to expand their market reach to the U.S. Companies from South Korea that are looking to enter the U.S. market can benefit from our comprehensive set of services, localized expertise and more than 40 years of combined experience supporting companies to expand quickly and efficiently.

Service offerings run the range from legal, accounting and financial to business administration, sales and channel development, recruitment and brand/marketing/public relations. JumpStart's capabilities include:

- Picking the correct legal structure and location for incorporation
- Managing daily legal affairs
- Providing all accounting and financial operation support services
- Supporting daily business operations
- Recruiting the talent to execute sales strategies as well as fully staff local operations
- Creating hands-on sales, distribution and channel development support in the wireless/mobility and enterprise software markets
- Planning and implementing an integrated branding, marketing and PR strategy

We have worked with companies from more than 20 countries in numerous industries. We welcome the opportunity to meet with you to discuss how our services might complement those offered by your organization to companies from South Korea. I have attached a set of slides to provide you with an overview of our services.

Sincerely,



Matthew Morookian

Business Development Manager

JumpStart Global Advisors

245 Park Ave., 39th Fl.  
New York, NY 10167

(212) 808-4941

[matthew@jumpstartglobal.com](mailto:matthew@jumpstartglobal.com)

[www.jumpstartglobal.com](http://www.jumpstartglobal.com)

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첨부파일 2 개

 **JumpStart Global Advisors Presentation.pdf**  
2835K

 **image002.emz**  
42K

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Korea Intl Trade Association NY <[kitanyc@gmail.com](mailto:kitanyc@gmail.com)>

2011년 11월 29일 오전 11:44

받는 사람: Matthew Morookian <[matthew@jumpstartglobal.com](mailto:matthew@jumpstartglobal.com)>

Matthew,

I received the email and will forward it to Mr. Jung Seok.

Thanks,  
Tina

2011년 11월 29일 오전 11:41, Matthew Morookian <[matthew@jumpstartglobal.com](mailto:matthew@jumpstartglobal.com)>님의 말:  
[받은메일 숨김]

—  
Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827

E [kitany@kita.net](mailto:kitany@kita.net), [kitanyc@gmail.com](mailto:kitanyc@gmail.com)

한국무역협회 뉴욕지부  
공초아 대리

Korea Intl Trade Association NY <[kitanyc@gmail.com](mailto:kitanyc@gmail.com)>  
받는 사람: Matthew Morookian <[matthew@jumpstartglobal.com](mailto:matthew@jumpstartglobal.com)>

2011년 12월 2일 오후 12:02

Hi Matthew,

How are you? It was nice talking to you over the phone yesterday.

We participated in the New York International Gift Fair this past summer and thought you might be interested in the info.

<http://www.koreatradeshowny.com/> is the website where you can find the kind of vendors and products brought from Korea.

We mostly work with our HQ office in Korea in helping out with their trade shows (in Korea), and for now we do not have any concrete schedule for 2012 of doing trade shows in the U.S.

We might participate in the Jewelry Trade show coming up summer 2012, but again, nothing is concrete. Once we have the plans and schedules set up, I can surely let you know on the details.

Hope this helped.

Best,

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E [kitany@kita.net](mailto:kitany@kita.net), [kitanyc@gmail.com](mailto:kitanyc@gmail.com)

한국무역협회 뉴욕지부  
공초아 대리

2011년 11월 29일 오전 11:41, Matthew Morookian <[matthew@jumpstartglobal.com](mailto:matthew@jumpstartglobal.com)>님의 말:



JumpStart  
GLOBAL ADVISORS

[받은메일 숨김]

[받은메일 숨김]

## INQUIRY SERVICE RECORD

Date: 12/16 2011

Name: <u>Greg Pierce</u>	Position: <u>consultant</u>
Company: <u>Baker Tilly Virchow Krause</u>	Registration #:
Mailing Address: <u>205 N. Michigan Ave</u> <u>Chicago, IL 60601</u>	
Telephone #: <u>312-729-8116</u>	
Fax #:	E-Mail: <u>Greg.Pierce@bakertilly.com</u>
Business Line(s): <u>Accounting &amp; Advisory services</u>	
Type of Inquiry: Importing from Korea _____ Exporting to Korea _____ Importing from US _____ Exporting to US _____ Regulatory Questions _____ Company Information _____ Market Research <input checked="" type="checkbox"/> Event Information _____ Other: _____	
Comments: <u>wanted information on school supply expenditures in Korea</u> <u>on behalf of their client company.</u>	
Service Rendered By <u>Christina Kong</u> Date: <u>12/20/2011</u> Per: Phone _____ Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____ Comments: <u>provided with statistics on Korea's import in office/school supplies</u> <u>category and import country rankings.</u>	

Korea International Trade Association

메일 인쇄하기

x 창닫기

## Fwd: Market Sizing

보낸이 : "Han-Kyu Sung"<hanksung@kita.net>  
보낸날짜 : 2011/12/16 금요일 오전 5:51:07  
받는이 : kitany@kita.net

인쇄

### — Original Message —

From : "Greg Pierce"<Greg.Pierce@bakertilly.com>  
To : hanksung@kita.net  
Date : 2011/12/15 목요일 오전 7:05:24  
Subject : Market Sizing

I am a consultant working on behalf of an American educational supply company interested in expanding to South Korea. We are performing market sizing calculations. Can you provide me with the amount or percent of total educational expenditure that South Korean schools spend on school supplies (i.e. books, desks, teaching tools and equipment, art/music supplies, educational toys, etc.)?

Thank you

Greg Pierce, Experienced Consultant  
Baker Tilly Virchow Krause, LLP  
205 North Michigan Avenue, Chicago, IL 60601  
tel 312 729 8116 mobile 773 241 4803  
[Greg.Pierce@bakertilly.com](mailto:Greg.Pierce@bakertilly.com), Connect with us: [bakertilly.com](http://bakertilly.com)

An independent member of Baker Tilly International



**BAKER TILLY**

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☐ 메일 인쇄하기

✕ 창닫기

## Educational Supplies

보낸이 : "KITA NY"<kitany@kita.net>

인쇄

보낸날짜 : 2011/12/20 화요일 오전 7:53:09

받는이 : Greg.Pierce@bakertilly.com

☐ School Supplies Import.xlsx [12KB]

Greg,

Per your request, I tried to find the statistics on how much of total expenditures schools in South Korea spend on school supplies but I couldn't find any significant figures in our database. However, I did attach an excel file with Korean imports on school supplies.

The HS code I used is 392610, Office or School supplies. As you can see there are two pages to this file. The first page gives you the stats on imports overall and the second page gives you the ranking of countries that Korea imports from the most. You should keep in mind that since this code only includes general "school supplies", it may not include art/music supplies or educational toys that you mentioned, therefore may not show you the whole picture of the educational supply market in Korea. However, I hope that this information is helpful.

If you have more questions, please let me know.

Best,

Tina

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E kitany@kita.net, kitanyc@gmail.com

한국무역협회 뉴욕지부  
공초아 대리



## INQUIRY SERVICE RECORD

Date : 1 / 5

2012

Name: <u>Sebastian</u>	Position:
Company: <u>Styled Cases LC</u>	Registration #:
Mailing Address:	
Telephone #:	
Fax #:	E-Mail: <u>cases@hushmail.com</u>
Business Line(s): <u>Electronic device cases</u>	
Type of Inquiry: Importing from Korea <input checked="" type="checkbox"/> Exporting to Korea _____ Importing from US _____      Exporting to US _____ Regulatory Questions _____      Company Information _____ Market Research _____      Event Information _____ Other:	
Comments: <u>wanted to import korean cases for electronics such as cell phones &amp; tablets. (Also wanted list of water filtration device manufacturers in Korea)</u>	
Service Rendered By <u>Christina Kong</u> Date: 1 / 1 2012 Per: Phone <input checked="" type="checkbox"/> Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____ Comments:	

Korea International Trade Association

☐ 메일 인쇄하기

✕ 창닫기

Message for Cristina

보낸이 : cases@hushmail.com

인쇄

보낸날짜 : 2012/01/06 금요일 오전 2:14:50

받는이 : kitany@kita.net

Dear Cristina,

It was good to speak with you via phone today about portable device cases.

I would like to ask if you could send me contact information about wholesalers of cell phone, tablet and laptop device cases. Please send me websites, phone and/or email address contact information for companies that sell device cases.

I would like to purchase around 500 cases from a wholesalers in the USA or Canada.

Thank you,

Sebastian

Styled Cases LC

- British Colombia registered company

메일 인쇄하기

x 닫기




Re: Message for Cristina

보낸이 : "KITA NY"<kitany@kita.net>

인쇄

보낸날짜 : 2012/01/11 수요일 오전 1:19:47

받는이 : cases@hushmail.com

-  Cell Case US Importers.xlsx [10KB]
-  Cell Case Korean Manufacturers.xlsx [10KB]
-  Water Filtration Device Manufacturers.xlsx [11KB]

Sebastian,

Attached are the lists of manufacturers and importers of the products you were interested in.

1. Contains the lists of US importers that import their electronic device cases. However, I was only able to identify three companies that imports from Korea.
2. Contains the list of korean manufacturers of electronic device cases. Because I haven't been able to provide you with a longer list of US wholesalers, I included the list of korean manufactures. I know you weren't successful in making a deal with them previously because the order qty is too small, but I still think it's worth it to try more companies.
3. Lastly, you mentioned over the phone that you were interested in water filtration products as well. Included is the lists of water filtration/purifier manufacturers in Korea, with their contact information.

I hope this helps. If you need anything else please let me know.

Best,  
Tina Kong

— Original Message —

From : cases@hushmail.com

To : kitany@kita.net

Date : 2012/01/06 금요일 오전 2:14:50

Subject : Message for Cristina

Dear Cristina,

It was good to speak with you via phone today about portable device cases.

I would like to ask if you could send me contact information about wholesalers of cell phone, tablet and laptop device cases. Please send me websites, phone and/or email address contact information for companies that sell device cases.

I would like to purchase around 500 cases from a wholesalers in the USA or Canada.

메일 인쇄하기

x 닫기

## Re: Message for Cristina

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/01/14 토요일 오전 5:46:36

받는이 : cases@hushmail.com

Sebastian,

I tried contacting uncommon directly to ask about their korean suppliers but was not successful.

From my research, I believe a korean company called HuMSunwoo recently partnered with Uncommon. I don't know how exactly their partnership works but I think it'll be helpful for you to contact them.

## HUMSUNWOO

website: [www.humsunwoo.com](http://www.humsunwoo.com)email: [marketing@gopod.co.kr](mailto:marketing@gopod.co.kr)

phone: 82-2-512-6790

Unfortunately, I haven't been able to identify who is supplying uncommon with the special technology that they uses (their 3D TATT).

Everytime I searched the technology, uncommon was the name that came up.

However, I did identify a company that seems to have couple of brands that have that same technology. I think it'll be helpful for you to contact them as well.

## EDO COMPANY

website: [www.edocom.co.kr](http://www.edocom.co.kr)email: [jmpark@edocom.co.kr](mailto:jmpark@edocom.co.kr)

phone: 82-2-713-6898

I hope this helps.

Best,  
Tina

## — Original Message —

From : cases@hushmail.com

To : kitany@kita.net

Date : 2012/01/06 금요일 오전 2:14:50

Subject : Message for Cristina

Dear Cristina,

It was good to speak with you via phone today about portable device cases.


I would like to ask if you could send me contact information about wholesalers of cell phone, tablet and laptop device cases. Please send me websites, phone and/or email address contact information for companies that sell device cases.

## INQUIRY SERVICE RECORD

Date: 11/17 2012

Name: <i>Randall Charles / Dr. Gilbert Spector</i>	Position:
Company: <i>Vistacon Biotherapeutics, LLC</i>	Registration #:
Mailing Address: <i>29 Woodland Dr.</i> <i>Rye Brook, NY 10573</i>	
Telephone #: <i>914-939-8841</i>	
Fax #: <i>973-867-3615</i>	E-Mail: <i>rcharles@vistacon.mobi</i>
Business Line(s): <i>Pharmaceutical company</i>	
Type of Inquiry: Importing from Korea <input checked="" type="checkbox"/> Exporting to Korea _____ Importing from US _____      Exporting to US _____ Regulatory Questions _____      Company Information _____ Market Research _____      Event Information _____ Other:	
Comments: <i>Looking to import Rx and over-the-counter pharmaceutical products from Korea. Especially interested in oxy metazoline nasal spray.</i>	
Service Rendered By <i>Christina Kong</i> Date: <i>11/17/2012</i> Per: Phone <input checked="" type="checkbox"/> Fax _____      Mail _____      E-Mail <input checked="" type="checkbox"/> Website Answer _____      Other <i>IN PERSON</i>	
Comments:	

Korea International Trade Association

 메일 인쇄하기

x 창닫기

## Korean Pharmaceutical Companies list

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/01/21 토요일 오전 1:50:42

받는이 : rcharles@vistacon.mobi, gspector@vistacon.mobi

 Korean Pharm. Companies.xlsx [13KB]

Randall and Dr. Gilbert,

It was very nice meeting you the other day and discussing your interest in working with Korean companies. Per your request I have attached a file with a list of Korean pharmaceutical companies. Unfortunately, I tried calling and emailing Tai Guk Pharm Co., but have not been successful at reaching them.

According to our database, the company PLWORKS have a product of oxymetazoline nasal spray, but I couldn't locate their website.

I cannot be sure if they have the product that you're looking for but it would be helpful for you to call them and ask.

As you can see, these companies all carry more than one pharmaceutical products, so please look through their websites and see if they have any products that you are interested in.

Most of these websites have an "English" tab on the top right corner of their websites.

Please feel free to contact me if you have any problems reaching or communicating with these companies.

Best,

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E kitany@kita.net, kitanyc@gmail.com

한국무역협회 뉴욕지부  
공초아 대리

## INQUIRY SERVICE RECORD

Date : 2/6 2012

Name: <i>Don Seavey</i>	Position:
Company: <i>MSI Precision Specialty Instruments</i>	Registration #:
Mailing Address:	
Telephone #: <i>610-935-8181</i>	
Fax #:	E-Mail: <i>don@msiprecision.com</i>
Business Line(s): <i>Surgical Instruments</i>	
Type of Inquiry: Importing from Korea _____ Exporting to Korea _____ Importing from US _____ Exporting to US _____ Regulatory Questions _____ Company Information _____ Market Research _____ Event Information <input checked="" type="checkbox"/> Other:	
Comments: <i>Questions regarding the AFAO/SE BUSAN 2012 exhibition in Busan Korea. (visa process, hotels, translation services, general information, etc)</i>	
Service Rendered By <i>Christina Kong</i> Date: <i>2/7 / 2012</i> Per: Phone _____ Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____ Comments: <i>provided necessary information on attending the exhibition and general information about Korea.</i>	

Korea International Trade Association

메일 인쇄하기

x 찜달기

## Inquiry

보낸이 : "Don Seavey"<don@msiprecision.com>

인쇄

보낸날짜 : 2012/02/06 월요일 오후 9:01:19

받는이 : kitany@kita.net

Need help in understanding whether it would be a good business to participate in a exhibition in Busan Korea. I need to be able to offset my expensive with sales. Average sale price per piece is \$100.00 Travel expenses would be around \$15,000.00 I would have to sell over \$20,000.00 to break even

(Korean Ophthalmological Society and the local organizing committee of the APAO. It is an honor to invite you to APAO/SOE Busan 2012 which will take place from the 13th to 16th April 2012 in Busan, Korea. Since its beginning in 1949, the Korean Ophthalmological Society has hosted the 12th APAO Congress once in 1989. I consider it as a great privilege that after 22 years, Korea has been chosen again as the host country for the 27th APAO Congress. )

Would like to understand many things.

1. Visa Process and Cost
2. Bring Display products into the country (declaring is there fees involved)
3. Best Hotel Options
4. Selling Products At the Convention (what additional fees are possible)
5. Safe traveling and sightseeing (guides for night travel) Costs and getting someone to trust
6. Hotel Choices
7. Taxes Involved (VAT/ Commisions/????)
8. Language services (fees and whatever you can tell me)
9. getting from airport to hotel safely and then back again
10. Public View on American
11. Crime Level (pick Pocketing, Stealing and whatever else you can explain to educate me)
12. Drinking Water, Food, temperature and weather in April
13. Other information I should need to know
14. Medical Shots or anything I would need to know before traveling

Thank you  
Donald A. Seavey  
MSI Precision Specialty Instruments  
610-935-8181



☐ 메일 인쇄하기

x 창닫기

Re: Inquiry

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/02/08 수요일 오전 3:43:54

받는이 : "Don Seavey"&lt;don@msiprecision.com&gt;

Hello,

First of all, I am very glad that you are interested in visiting Korea. It's a wonderful country with so many things to experience and see, I am sure you will enjoy your time there.

I will try to tackle all the questions you had regarding the APAO/SOE Busan 2012.

#### 1. Visa Process

[http://english.visitkorea.or.kr/enu/GK/GK\\_EN\\_2\\_1\\_1.jsp](http://english.visitkorea.or.kr/enu/GK/GK_EN_2_1_1.jsp)

Please visit the website above and refer to table 4. As you can see, if you have a citizenship of any of the countries listed in table 4, you do not require to apply for a visitor/business visa, unless you are planning to stay longer than the stated period. For example, if you have a US citizenship, you may legally be in Korea without a visa for 90 days. If you wish to stay longer than 90 days, you should apply for a visa, which should approximately take 3-4 days. If you want more information, you may contact the Consulate General of Korea at 646-674-6000.

#### 2. Display Products

I guess it all depends on which product displays you will be bringing but from my past experience accomodating exhibitors, there weren't any special fees other than the shipping costs. However, there may be a fee the BEXCO, Busan venue may charge you for holding those displays, if you wish those display products to be held at the venue at least one or two days before the event for convenience. For a detailed answer, you should directly ask the venue.

#### 3. Best Hotel Options

<http://www.apaobusan2012.com/subpage/accommod.html>

APAO/SEO Busan actually provides you a list of hotels that are close to the BEXCO venue with a discounted price. I think it would be best to reserve hotels through them.

#### 4. Selling products at the convention

Usually, you are not able to directly sell your products during an exhibition because you're trying to meet with prospective buyers with long term business relationship, not short-term sale.

However, every event is different and it's hard for me to give you a definite answer on this. I advise you directly consult the staff at BEXCO or APAO.

#### 5. Safe traveling and sightseeing

Busan is one of the most biggest tourist attractions in Korea, with it's beautiful beaches, unique food, and distinguished nightlife.

[http://www.apaobusan2012.com/subpage/tour\\_info.html](http://www.apaobusan2012.com/subpage/tour_info.html)

APAO provides you the option of going on their tour package with fellow exhibitors and buyers. I think this is a great way for you to experience BUSAN and network with other business representatives as well.

#### 6. Hotel Choices

As mentioned above, I suggest you book the hotel through their website with discounted prices and close distance to the exhibition venue.

#### 7. Taxes Involved

I'm not exactly sure what you're asking about, but there shouldn't be any taxes or commissions related to meeting with prospective buyers. If you are asking about taxes in general, Taxes in Korea are already included in the price that is tagged or listed. For example, if you go to a restaurant, if the particular menu is 10,000 won, the tax is already included in the price, therefore, your total will be 10,000won without any additional charges added. Also, you do not have to pay tip in Korea.

#### 8. Language Services

As this is an international event, I assuming the convention already has the translation services covered. Please check with them, if not you should be able to get a translator through your hotel.

#### 9. Transportation

There are multiple bus services available at the Gimhae airport at Busan. Obviously the bus services are most affordable, but you may be willing to take a taxi depending on the distance. Still, cabs are relatively cheap in Korea, I'm sure you'll be fine simply taking a cab if taking the bus gets too confusing.

#### 10. Public View on American

There are no negative views on Americans whatsoever. However, there is a joke saying that Koreans generally have xenophobia :) Koreans tend to be very shy around foreigners because of the language barrier, but again, lets not generalize anything here. Especially in Busan, because there are so many tourists, there shouldn't be much surprise in seeing a foreigner. I hope you meet some kind and fun Koreans there that you can talk and hang out with.

#### 11. Crime Level

Korea is generally a very safe country especially around tourist areas. There isn't any particular area of Busan that I would advice you not to go.

I wouldn't worry too much about pick pocketing, stealing, or any other crimes. But because there are alot of bars and restaurants where Koreans love to drink and socialize, incidents are bound to happen (isn't any bar?). Other than that, I'd say don't worry.

#### 12. Water, Food, Temp

There should be many many convenience stores such as Seven Eleven, and GS25 as well as many restaurants. The temperature during April should be breezy where maybe a light sweater might suffice. The weather in Korea is similar to the east coast.

#### 13. Medical Shots, and etc

There isn't any medical shots that you should get before entering Korea. As for pain relievers, Korea only has tylenol and aspirin, so you may want to bring advil if that's your choice of pain killers.

I hope this all helped. Again, I really hope you have a wonderful time in Korea. So far, everyone I know who had visited Korea loved their experience there.

Best,

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E [kitany@kita.net](mailto:kitany@kita.net), [kitanyc@gmail.com](mailto:kitanyc@gmail.com)

한국무역협회 뉴욕지부  
공초아 대리

## INQUIRY SERVICE RECORD

Date : 2/14 2012

Name: Donald G. Tober	Position:
Company: Sugar Food Corporation	Registration #:
Mailing Address: 950 3rd AVE FL21 NEW YORK, NY 10022	
Telephone #: 212-753-6900	
Fax #: 212-753-6944	E-Mail: dtober@sugarfoods.com
Business Line(s): Food Products.	
Type of Inquiry: Importing from Korea <input checked="" type="checkbox"/> Exporting to Korea _____ Importing from US _____      Exporting to US _____ Regulatory Questions _____      Company Information _____ Market Research _____      Event Information _____ Other:	
Comments: wanted to discuss what food products from Korea could be marketed in the U.S. Whom should he talk to this matter with?	
Service Rendered By <u>Christina Kong</u> Date: 3/22 / 2012 Per: Phone <input checked="" type="checkbox"/> Fax _____      Mail _____      E-Mail <input checked="" type="checkbox"/> Website Answer _____      Other _____	
Comments: Talked to the Korea Agro-Trade Center, a government agency of Korea, and direct them to Mr. Tober to discuss food product imports and schedule possible meetings in Korea.	

Korea International Trade Association

메일 인쇄하기

창닫기

### Donald Tober contact information

보낸이 : "Donald Tober"<dtober@sugarfoods.com>

인쇄

보낸날짜 : 2012/02/15 수요일 오전 3:56:19

받는이 : "kitany@kita.net"<kitany@kita.net>

As requested during this morning's phone call, here is my email contact:

dtober@sugarfoods.com

We have 2 websites that will give you an idea of how extensive our products are:

[www.sugarfoods.com](http://www.sugarfoods.com)

[www.freshgourmet.com](http://www.freshgourmet.com)

Sugar Foods manufactures numerous products in 5 plants strategically located throughout the U.S.

I would like to discuss what food products being manufactured in Korea that could possibly be marketed by Sugar Foods to our thousands of customers.

Thank you, in advance, for advising who I could talk to regarding this idea.

*Donald G. Tober*

Chairman of the Board

Sugar Foods Corporation

950 Third Avenue, Floor 21

New York, NY 10022

P: 212-753-6900

F: 212-753-6944

E: dtober@sugarfoods.com

P.S. I expect to be in Seoul between April 22 through April 29. Perhaps there is someone there with whom I could discuss a possible marketing arrangement.

메일 인쇄하기

× 응답기

Re: Sugar Food Corporation 에서 도움 요청

보낸이 : "Mickey Shin"<mickey.shinbk@gmail.com>

인쇄

보낸날짜 : 2012/03/23 금요일 오전 4:58:08

받는이 : "KITA NY"<kilany@kita.net>

안녕하십니까 한국농수산식품 유통공사 신봉규입니다

보내 주신 좋은 정보를 가지고 회의를 했습니다

그리고 직접 업체에 전화하여 간단히 정보를 주고  
받았습니다

저희가 잘 연결하여 좋은 결과를 나올수 있도록 노력하겠습니다

좋은 정보 감사드립니다

신봉규 올림

On 3/22/12, Mickey Shin <mickey.shinbk@gmail.com> wrote:

> 좋은 정보 감사드립니다

> 바로 보고 드리고 연락드리겠습니다

>

> Sent from my iPhone

>

> On 2012. 3. 22., at 오전 11:44, KITA NY <kilany@kita.net> wrote:

>

>> 신봉규 소장님,

>>

>> 안녕하세요 뉴욕지부 공초이입니다. 전에 잠깐 편지 있었는데 기억하실는지 모르겠네요.

>>

>> 다름아 아니라 Sugar Food Corporation 에서 저희 무역협회로 도움을 요청해 왔습니다.

>> 슈거푸드는 www.sugarfoods.com 에서 찾아보실 수 있듯, Sweet 'n Low를 비롯해 유명 상품을 다수 보유한

>> 식품업체입니다.

>> 슈거푸드의 CEO Donald Tober씨께서 다가오는 4월에 한국을 방문할 예정인데, 이때 미국시장을 공략할만한 한국식품들,

>> 유통상품에 대한 컨설팅 서비스 및 수입 상담을 요청해 오셨습니다.

>>

>> 사실은 Tober 씨가 한국에 가셨을때 본국에서 미팅을 주선하려 하였으나, 저희 본국, AT공사 본국을 통해 다시 뉴욕센터로 연락을

>> 드리게 되었네요 ^^

>>

>> 아래는 Tober씨께서 보내신 이메일입니다.

>>

>> As requested during this morning's phone call, here is my email contact:

>> dtober@sugarfoods.com

>>

>> We have 2 websites that will give you an idea of how extensive our

>> products are:

>>

>> www.sugarfoods.com

>> www.freshgourmet.com

>>

>> Sugar Foods manufactures numerous products in 5 plants strategically

>> located throughout the U.S.

>>

>> I would like to discuss what food products being manufactured in Korea

>> that could possibly be marketed by Sugar Foods to our thousands of

>> customers.

>>

>> Thank you, in advance, for advising who I could talk to regarding this

>> idea.

>>

>> P.S. I expect to be in Seoul between April 22 through April 29. Perhaps

>> there is someone there with whom I could discuss a possible marketing

>> arrangement.

>>

>> Doriold G. Tober

>> Chairman of the Board

>> Sugar Foods Corporation

>> 950 Third Avenue, Floor 21

>> New York, NY 10022

>> P: 212-753-6900

>> F: 212-753-6944

>> E: dtober@sugarfoods.com

>>

>>

>> 검토해 보시고 여분을 도와주실 수 있는지 알려주시면 감사하겠습니다.

>> 혹시 아분과 미팅이 가능하시면, Tober 씨에게 연락드려 AT 뉴욕센터를 소개시켜 드리도록 하겠습니다.

>>

>> 감사합니다.

>>

>> 공초아 드림

>>

>>

>>  
>>  
>> Tina Kong  
>> Assistant Marketing Manager  
>> Korea International Trade Association NY Center  
>> 460 Park Ave 4th FL  
>> New York, NY 10022  
>> T 212-421-6804 ex 205  
>> F 212-223-3827  
>> E [kitany@kita.net](mailto:kitany@kita.net), [kitany@gmail.com](mailto:kitany@gmail.com)  
>>  
>> 한국무역협회 뉴욕지부  
>> 공초이 대리  
>

—  
aT center , New York

(Korea Agro-Fisheries & Food Trade Corporation)

Government Agency of the republic Korea

Bong kyu Shin

Tel) 516-829-1633

Fax) 516-829-6521

Mobil) 917-520-9346

Email) [mickey.shinbk@gmail.com](mailto:mickey.shinbk@gmail.com)

메일 인쇄하기

x 열람기

aT Center, New York

보낸이 : "KITA NY"<kitany@kita.net>  
보낸날짜 : 2012/03/23 금요일 오전 5:17:25  
받는이 : "Donald Tober"<dtober@sugarfoods.com>

인쇄

Donald,

I assume you got the call from the Korea Agro-Trade Center (aT Center) about your inquiry.  
After talking to our headquarters, I have directed you to the aT Center for their specialty in food product imports and thought it would be best if you met up with the people there.

I hope that this connection and future meetings will be fruit-bearing and if you have any other questions, please do not hesitate to contact me.

Sincerely,  
Tina Kong

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th Fl  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E kitany@kita.net, kitanyc@gmail.com

한국무역협회 뉴욕지부  
광초아 대리

## INQUIRY SERVICE RECORD

Date : 4/28 2012

Name: <i>Regina Marshall</i>	Position:
Company: <i>Barton Como Accessories</i>	Registration #:
Mailing Address: <i>2701 E. Tioga St, 2nd Floor Philadelphia, PA 19134</i>	
Telephone #: <i>215-634-1919</i>	
Fax #: <i>215-634-5151</i>	E-Mail: <i>regina@bartoncomo.com</i>
Business Line(s): <i>Socks, belts, Jewelry &amp; Accessories</i>	
Type of Inquiry: Importing from Korea <input checked="" type="checkbox"/> Exporting to Korea _____ Importing from US _____      Exporting to US _____ Regulatory Questions _____      Company Information _____ Market Research _____      Event Information _____ Other:	
Comments: <i>wanted list of Korean suppliers for men's socks, leather belts and jewelry.</i>	
Service Rendered By <i>Christina Kong</i> Date: <i>1 / 1 2012</i> Per: Phone <input checked="" type="checkbox"/> Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____ Comments: <i>provided the list of Korean suppliers.</i>	

Korea International Trade Association



☐ 메일 인쇄하기

× 창닫기



FW: Fw: mens high quality socks

보낸이 : regina@bartoncomo.com

인쇄

보낸날짜 : 2012/04/28 토요일 오전 3:50:29

받는이 : kitany@kita.net

 Top Exporters-Socks.pdf [564KB]  
 Additional socks company.pdf [317KB]

Hi Tina,

It was nice talking with you on the phone. Attached are the companies that I received from you already. They are very big. We need smaller socks companies who can produce small min quantity for socks.

Also, if you can give me manufacturers for leather belts and I am interested in jewelry manufactures as well.

Thanks

Best Regards,

Regina

Barton Como Accessories

2701 E. Tioga St, 2<sup>nd</sup> floor

Philadelphia, PA 19134

Tel : 215-634-1919

Fax : 215-634-5151

e-mail: regina@bartoncomo.com

**From:** Korea Intl Trade Association NY [mailto:kitanyc@gmail.com]

**Sent:** Monday, January 03, 2011 3:43 PM

**To:** regina@bartoncomo.com

**Subject:** Fwd: Fw: mens high quality socks

Hi Regina,

As per our convo, I have forwarded you the email that I sent. Please let me know if you have any other questions.

Thanks,

Sofia Cho

Marketing Manager

Korea International Trade Association NY Center

T; 212-421-8804 ex 205

F: 212-223-3827

☐ 메일 인쇄하기

✕ 창닫기

Re: RE: FW: Fw: mens high quality socks

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/05/10 목요일 오전 6:00:08

받는이 : regina@bartoncomo.com

☐ SOCKS Suppliers list.xlsx [10KB]

Hi Regina,

I sincerely apologize for the late response. We were very busy at the office the past couple days, I couldn't respond to your request earlier.

Attached to this email is a list of socks suppliers in Korea.

Like you asked, the firms are smaller in size, which is why most of them do not have their own websites. You should try to contact them via phone or fax.

I hope this helps. I will try to organize a list of leather belts and jewelry suppliers by the end of this week.

Best,

Tina Kong

— Original Message —

From : regina@bartoncomo.com

To : "KITA NY"&lt;kitany@kita.net&gt;

Date : 2012/05/02 수요일 오전 12:00:15

Subject : RE: FW: Fw: mens high quality socks

Hello,

Do you have any updates on the socks suppliers? I'd like to start to contact them

Thanks

Regina

**From:** KITA NY [mailto:kitany@kita.net]**Sent:** Friday, April 27, 2012 3:56 PM**To:** regina@bartoncomo.com**Subject:** Re: FW: Fw: mens high quality socks

Regina,

It was nice talking to you as well.

Based on what you have given me, I will try to give you another list of Korean socks suppliers by early next week.

I hope you have a wonderful weekend.

Best Regards,

Tina

Tina Kong

☐ 메일 인쇄하기

× 청닫기

Re: RE: RE: RE: FW: Fw: mens high quality socks

보낸이 : "KITA NY"<kitany@kita.net>

인쇄

보낸날짜 : 2012/05/14 월요일 오후 11:16:14

받는이 : regina@bartoncomo.com



BELTS Suppliers list.xlsx [11KB]



JEWELRY Suppliers list.xlsx [13KB]

Hi Regina,

Attached are the list of leather belts and jewelry suppliers.

Since I couldn't get all of their emails, I suggest you send them a fax if you prefer a written method of communication.

If there is any else I can help you with, please let me know.

Best,

Tina

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E kitany@kita.net, kitanyc@gmail.com

한국무역협회 뉴욕지부  
공초아 대리

## INQUIRY SERVICE RECORD

Date: 5 / 11 2012

Name: Steve Singer	Position: Director
Company: PanWorld Service Corp.	Registration #:
Mailing Address: Westover Park Stamford, CT 06902	
Telephone #: 917-690-0993	
Fax #:	E-Mail: Steve @ panworldsc.com
Business Line(s):	
Type of Inquiry: Importing from Korea _____ Exporting to Korea <input checked="" type="checkbox"/> Importing from US _____ Exporting to US _____ Regulatory Questions _____ Company Information _____ Market Research _____ Event Information _____ Other: _____	
Comments: Wanted legitimacy check on a Korean company that placed a large order.	
Service Rendered By <u>Christina King</u> Date: 5/11/2012 Per: Phone <input checked="" type="checkbox"/> Fax _____ Mail _____ E-Mail <input checked="" type="checkbox"/> Website Answer _____ Other _____ Comments: provided information on requested company.	

Korea International Trade Association

☐ 메일 인쇄하기

✕ 창닫기

## Re: company look-up

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/05/12 토요일 오전 4:41:17

받는이 : "Steve Singer"&lt;steve@panworldsc.com&gt;

Hi Steve,

I tried searching Korean search engines and our company database but couldn't come across anything with the name "SeoHyun EMC".

However, with the address and phone number, I did find a company name "Hyo Won Electric".

The only thing I can tell you for sure is that the address and phone number are aligned, but can't tell if these two different names are in fact the same company.

What you could probably do is call them and ask about the name "Hyo Won Electric". Korea is 13 hrs ahead of us (EDT).

Sorry I couldn't be more of a help.

If there is anything else you need, please let me know.

Best,

Tina Kong

Tina Kong  
Assistant Marketing Manager  
Korea International Trade Association NY Center  
460 Park Ave 4th FL  
New York, NY 10022  
T 212-421-8804 ex 205  
F 212-223-3827  
E kitany@kita.net, kitanyc@gmail.com

한국무역협회 뉴욕지부  
공초아 대리

☐ 메일 인쇄하기

x 창닫기

Re: Re: company look-up

보낸이 : "KITA NY"&lt;kitany@kita.net&gt;

인쇄

보낸날짜 : 2012/05/15 화요일 오전 6:14:24

받는이 : "Steve Singer"&lt;steve@panworldsc.com&gt;

Hi Steve,

I tried looking them up with their business license code through the National Tax Services website and found out that company associated with this code is up and running and paying taxes. However, I couldn't find out for sure what the company name is (yes, it sounds simple enough but surprisingly hard to find). Since this is not a public company, I couldn't find out anything else online about their size, revenue model, or anything financial for that matter so it's hard for me to tell you whether they are sizeable enough to do this transaction. I'm sorry I couldn't be much of help.

Best,  
Tina Kong

— Original Message —

From : "Steve Singer"&lt;steve@panworldsc.com&gt;

To : "KITA NY"&lt;kitany@kita.net&gt;

Date : 2012/05/15 화요일 오전 12:04:28

Subject : Re: company look-up

Tina, this is now starting to look like a legitimate inquiry. They sent me their Business License code in Korea, which is: 210-81-19478. Apparently, the electronics business is a subsidiary. If you can just find out if they are real, and sizeable enough to do this transaction, I would very much appreciate it. I don't have an account number at Woolri Bank for them. Thanks.

Steve

**From:** KITA NY**Sent:** Monday, May 14, 2012 10:39 AM**To:** Steve Singer**Subject:** Re: Re: company look-up

Steve,

It's a little difficult to call them between our office hours due to the time difference but I will see if I can help you.

Do you have their account number for Woori Bank? I can call and ask if the account exists under the name SeoHyun EMC, but again it's hard to know if this is a scam or not.

However, if you feel like this transaction could be a scam, I advise you not to go through with the shipment or any kind of business transaction with them.

Best,  
Tina Kong

--- Original Message ---

## INQUIRY SERVICE RECORD

Date: 5 / 23 2012

Name: Keith Goldstein	Position: CEO
Company: Implant depot	Registration #:
Mailing Address: Pasadena, CA	
Telephone #: 626-421-2021	
Fax #:	E-Mail: Keith@implantdepot.com
Business Line(s): Dental Implants	
Type of Inquiry: Importing from Korea <input checked="" type="checkbox"/> Exporting to Korea _____ Importing from US _____      Exporting to US _____ Regulatory Questions _____      Company Information _____ Market Research _____      Event Information _____ Other:	
Comments: Needed to clearly communicate with a Korean company regarding purchases, FDA approvals & etc.	
Service Rendered By: Christina Kong      Date: 5 / 23 / 2012 Per: Phone <input checked="" type="checkbox"/> Fax _____      Mail _____      E-Mail <input checked="" type="checkbox"/> Website Answer _____      Other _____	
Comments:	

Korea International Trade Association


☐ 메일 인쇄하기

\* 할당기

FW: I need assistance with a Korean company that I wish to purchase their products from

보낸이 : "백지민"<jimmyplays@kita.net>  
보낸날짜 : 2012/05/24 목요일 오전 2:05:44  
받는이 : kitany@kita.net

인쇄

 Surgident FDA Approval.jpg [1MB]

공대리님.

자리에 오시면 이분께 전화 함 드려주세요~~

썬유~

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**From:** Keith Goldstein [mailto:implantdepot@gmail.com]  
**Sent:** Wednesday, May 23, 2012 11:36 AM  
**To:** wisdom@kita.net; jimmyplays@kita.net  
**Subject:** I need assistance with a Korean company that I wish to purchase their products from

Mr. Choi and Mr. Paik-

I am seeking your assistance.

I am trying to do business with a Korean company to purchase their products.

All I can say is that the person I am in contact over there is having an issue communicating clearly and following through.

My objective is to resell their product in the USA and am trying to buy one unit right now.  
I am concerned that with the past emails that I have sent and the responses that I have received that if they receive the funds from me I will not receive the product and there will be other issues.

The company is Surgident

Ms. Park is my contact- [surgident@daum.net](mailto:surgident@daum.net)

the product is called - Aqua Toca Kit

My price is \$650 US

I have attached a document with their location information in Korea.

Also the other piece of information I need is that this product requires FDA approval and they show that it is pending.

I need to have the letter from the FDA with the 510K clearance which gives them the ability to sell and market this in the USA.

Please let me know that you received this email and what the next steps are so I know that I am receiving assistance.



Sincerely,

Keith Goldstein  
CEO  
Implant Depot  
Cell 626 421 2021  
[www.implantdepot.com](http://www.implantdepot.com)  
[keith@implantdepot.com](mailto:keith@implantdepot.com)  
skype: implantdepot

President : Jungseok Choi | E-mail : [wisdom@kita.net](mailto:wisdom@kita.net)  
Scope of work : Supervise KITA New York Center

General Manager : Jimin Paik | E-mail : [jimmyplays@kita.net](mailto:jimmyplays@kita.net)  
Scope of work : Manage Hahn Kook Center, Promote bilateral trade

☐ 메일 인쇄하기

Re: Re: Re: Re: Re: Re: Re: FW: I need assistance with a Korean company that I wish products from

보낸이 : "KITA NY"<[kitany@kita.net](mailto:kitany@kita.net)>  
보낸날짜 : 2012/06/01 금요일 오후 11:35:14  
받는이 : "Keith Goldstein"<[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>

Keith,

I can be reached at 212-421-8804 ext. 205

— Original Message —

From : "Keith Goldstein"<[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>  
To : "KITA NY"<[kitany@kita.net](mailto:kitany@kita.net)>  
Date : 2012/06/01 금요일 오후 11:23:03  
Subject : Re: Re: Re: Re: Re: Re: FW: I need assistance with a Korean company that I wish to purchase their products

Also can they resend the presentations and marketing materials and remove all of the logo and images with Acqua Toc use them.

They were also supposed to send me any studies or videos on this product and did not receive them- I guess the pers has information on it

On Fri, Jun 1, 2012 at 7:18 AM, KITA NY <[kitany@kita.net](mailto:kitany@kita.net)> wrote:  
Keith,

I'll make sure they know that you don't want any logos or writings on the kit.  
Their bank information is included below. I will give them your mailing address so they can give you the lock in shippir

You wanted the kit WITH the torque wrench right?

Bank Name : KOOKMIN BANK

Bank Address : 9<sup>th</sup> FL. Sewoo Bldg. 10, Yeouido-dong, Yeongdeungpo-gu, Seoul, Korea

Account No : 676968-11-000807

SWIFT CODE (B.I.C.) : CZNBRSE

Beneficiary's Name : Duck-su, Hur (SURGIDENT)

Beneficiary's Tel.no. : 82-31-737-2875

— Original Message —

From : "Keith Goldstein"<[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>  
To : "KITA NY"<[kitany@kita.net](mailto:kitany@kita.net)>  
Date : 2012/06/01 금요일 오후 11:07:06  
Subject : Re: Re: Re: Re: Re: FW: I need assistance with a Korean company that I wish to purchase their products

Hi Tina-

I did not receive the bank information.

Also I will give you our address so we can lock in the shipping price. I would like to know what the exact amount i my client.

Also I definitely do not want any logos of the Acqa Toca or Surgident on the kit or the wrench and need 100% guar when I receive the kit. If it does then I expect a full refund including shipping.

My mailing address is-  
Keith Goldstein  
1047 Bella Vista  
Pasadena, CA 91107

On Fri, Jun 1, 2012 at 6:25 AM, KITA NY <[kitany@kita.net](mailto:kitany@kita.net)> wrote:

Hi Keith,

Sergident have included a price list file, which you can look into to check the replacement costs for each tools at purchase date.

The letterings both on the box and the tools can all be removed. The Torque wrench has a 4mm x 4mm dimensi \$620 without the wrench, \$650 with the wrench.

Unfortunately they cannot except credit card payments but have included their bank account information so you the kit + shipping costs (which we can discuss after you have decided to purchase the 1 unit).

Please let me know if you have anymore questions .

Best,  
Tina

— Original Message —

From : "Keith Goldstein" <[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>

To : "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)>

Date : 2012/06/01 금요일 오전 12:55:14

Subject : Re: Re: Re: Re: FW: I need assistance with a Korean company that I wish to purchase their product

Hope you are ok. Thanks for your help on thia. Look forward to their responce.

On May 31, 2012 8:47 AM, "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)> wrote:

Hi,

I'm sorry for the late response. For personal emergencies, I was out of the office until yesterday.

I have sent your inquiry to Sergidental and should hear back from them by tomorrow.

Best,  
Tina

— Original Message —

From : "Keith Goldstein" <[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>

To : "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)>

Date : 2012/05/30 수요일 오전 8:00:45

Subject : Re: Re: Re: Re: FW: I need assistance with a Korean company that I wish to purchase their product

I did not hear back from you regarding the additional information I needed from Ms. Park regarding not hav it: knowing the price of each part incase they need to be replaced, the warranty policy, and the ability to p

Please let me know her answer.

Thanks  
Keith

On Fri, May 25, 2012 at 2:07 PM, KITA NY <[kitany@kita.net](mailto:kitany@kita.net)> wrote:

Hi Keith,

I've talked Ms. Park at Sergidental about your inquiry. Since they don't have an offical department/persc yet, they were having difficulties communiting with you.

With the same reason, they don't have a bank account in the US yet, so you'll have to wire transfer the

bank account in Korea.

As soon as they receive the payment, they will ship the Aqua Toca kit via DHL or EMS.

As for the FDA approval, they mentioned that their product didn't need the 510 letter and have attached

DEPARTMENT OF HEALTH AND HUMAN SERVICES

Food and Drug Administration  
Center for Devices and Radiological Health  
10903 New Hampshire Ave., WO66 Room 2621  
Silver Spring, Maryland 20993-0002

March 9, 2012

Name of Official Correspondent DUCK SU HUR  
Address of Official Correspondent #210 WOOLIM LION'S VALLEY  
SANGDAEWON-DONG JUNGWON-GU  
SUNGNAM, GYEONGGIDO 462-806  
KOREA, REPUBLIC OF  
MJK1117@EMPAS.COM

Owner Operator Number 10040119

Dear Sir or Madam,

We have received your registration and listing information for the following medical device establishment

Establishment Name SURGIDENT  
Establishment Address NO 210 WOOLIM LION S VALLEY  
SANGDAEWON DONG JUNGWON GU  
SUNGNAM SI, GYEONGGIDO 462 806  
KOREA, REPUBLIC OF

The information submitted has been processed and entered into the FDA Registration and Device Listing. Your device establishment is now considered registered. You will be notified of your official registration within 90 days.

Once you receive a registration number, you are required to re-register on an annual basis from October to December. Failure to re-register every year will invalidate your registration and result in your device establishment and listing information being removed from the FDA Medical Device Registration and Listing Web site.

For inquiries about the status of your registration or assignment of your registration number, please contact the Registration and Listing Program Office at regist@cdrh.fda.gov or calling (301) 796-7400.

If you have any questions regarding FDA policy related to the Registration and Listing program, please contact the Registration and Listing staff at rlprogram@cdrh.fda.gov or calling (301) 796-7400.

Is there anything else you want me to clarify with them?

Best,  
Tina

— Original Message —

From : "Keith Goldstein" <[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>

To : "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)>

Date : 2012/05/25 금요일 오전 3:06:11

Subject : Re: Re: FW: I need assistance with a Korean company that I wish to purchase their product

OK...thx....

On May 24, 2012 10:54 AM, "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)> wrote:

Hi Keith,

Somehow I couldn't reach you through your [implantdepot.com](mailto:implantdepot.com) email address... I will try to contact them as soon as I get a response from them.

- Tina

— Original Message —

From : "Keith Goldstein" <[implantdepot@gmail.com](mailto:implantdepot@gmail.com)>

To : "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)>

Date : 2012/05/24 목요일 오전 3:45:57

Subject : Re: FW: I need assistance with a Korean company that I wish to purchase their product

The one email I have is stated below [surgident@daum.net](mailto:surgident@daum.net)...thx

On May 23, 2012 11:18 AM, "KITA NY" <[kitany@kita.net](mailto:kitany@kita.net)> wrote:

Hi Keith,

Jimmy forwarded this email to me. I would be more than glad to help you out.?

Could you forward me the emails that you've exchanged with Surgident? After reading your email with the communication,

I will try to contact them myself and try to straighten everything out. I will also inquire them about

Best,

Tina

Tina Kong

Assistant Marketing Manager

Korea International Trade Association

460 Park Ave #400

New York, NY 10022

P: 212-421-8804 Ext.205

E: [kitany@kita.net](mailto:kitany@kita.net), [kitanyc@gmail.com](mailto:kitanyc@gmail.com)

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**From:** Keith Goldstein [<mailto:implantdepot@gmail.com>]

**Sent:** Wednesday, May 23, 2012 11:36 AM

**To:** [wisdom@kita.net](mailto:wisdom@kita.net); [jimmyplays@kita.net](mailto:jimmyplays@kita.net)

## Seminar &amp; Conference (12/01/2011-05/31/2012)

<u>Year</u>	<u>Events</u>	<u>Date</u>	<u>Sponsor</u>	<u>Location</u>
2011	<u>AFTER KIM JONG IL: POLICY DISCUSSION</u>	12.21.11	Korea Society	NY
2012	<u>NUCLEAR SECURITY SUMMIT: DISCUSSION</u>	1.20.12	Korea Society	NY
	<u>THE PARADOX OF SAMSUNG'S RISE</u>	2.15.12	Korea Society	NY
	<u>DIRECT INVESTMENT IN KOREA: HOW TO LAND</u>	2.28.12	Korea Society	NY
	<u>SOFTLY AND SUCCESSFULLY</u>			
	<u>FASHION AND IDENTITY: KOREAN AMERICAN EXPERIENCE</u>	3.1.12	Korea Society	NY
	<u>KNOWING NORTH KOREA</u>	3.8.12	Korea Society	NY
	<u>GLOBAL ECONOMIC CRISIS AND FAULT LINES</u>	3.14.12	Korea Society	NY
	<u>IN THE KOREAN ECONOMY</u>			
	<u>KOREA AND JAPAN RELATIONS</u>	3.22.12	Korea Society	NY
	<u>EMERGING ASIA AND GLOBAL ECONOMIC RECOVERY</u>	4.18.12	ASIA SOCIETY	NY
	<u>KOREA AND THE WORLD : ARGENTINA, BRAZIL, MEXICO</u>	4.19.12	Korea Society	NY
	<u>NEGOTIATION NORTH KOREA</u>	5.1.12	Korea Society	NY
	<u>MANAGING SOVEREIGN WEALTH : PRINCIPLES AND CHALLENGES</u>	5.2.12	Korea Society	NY
	<u>COVERING NORTH KOREA</u>	5.10.12	Korea Society	NY
	<u>KOREA AND THE WORLD : IBAN, NORTH KOREA AND THE US-ROK PARTNERSHIP</u>	5.17.12	Korea Society	NY

Seminar & Conference (12/01/2011 - 5/31/2012)

Date	Event Title	Sponsor	Location
12/15/2011	Design for Liberty: Private Property, Public Administration, and the Rule of Law	CATO	Washington DC
12/16/2011	Proactive Deterrence: The Challenge of Escalation Control on the Korean Peninsula	KEI	Washington DC
12/20/2011	The Korean Peninsula after Kim Jong-Il: Uncertainties, Challenges and Opportunities	KEI	Washington DC
1/19/2012	The EURO Crisis	PIIE	Washington DC
1/24/2012	The Libertarian State of the Union	CATO	Washington DC
2/1/2012	Sustaining China's Economic Growth after the Global Financial Crisis	PIIE	Washington DC
2/15/2012	Iran Sanctions and Its Impact on the Asian Economies (Off-the-Record)	KEI	Washington DC
2/28/2012	The Approaching Turning Point in U.S.-North Korea Relations	KEI	Washington DC
3/1/2012	A Landmark Legal Challenge	CATO	Washington DC
3/8/2012	Economic Engagement of North Korea and the Kaesong Industrial Complex Impacts of the Gulf Oil Spill Series	KEI	Washington DC
3/8/2012	Transportation and Communication Infrastructure in Latin America: Lessons from Asia	PIIE	Washington DC
3/14/2012	Still a Better Deal: Private Investment vs. Social Security	CATO	Washington DC
3/27/2012	Morning in America: Why the Coming of Energy Independence Will Restore American Economic Leadership	PIIE	Washington DC
3/30/2012	Asian American and Pacific Islander (AAPI) Leadership Roundtable Series	KEI	Washington DC
4/3/2012	Architecture for Effective SME Financing in Korea	KEI	Washington DC
4/9/2012	White House Burning: The Founding Fathers, Our National Debt, and Why It Matters to You	PIIE	Washington DC
4/12/2012	The Results and Effects of the 2012 Korean National Assembly Elections	KEI	Washington DC
4/17/2012	Advancing Human Rights and the Prospect for Democracy in North Korea	KEI	Washington DC
4/18/2012	Bracing for Future Demographic Challenges in South Korea	KEI	Washington DC
4/25/2012	The Swing Vote: The Untapped Power of Independents	CATO	Washington DC
5/16/2012	The KORUS FTA, Korea's FTA Policy, and the Dynamics of East Asian Economic Integration	PIIE	Washington DC